

REALTOR® MAGAZINE'S TOP 100 COMPANIES

Ranked by 2009 Transaction Sides

COMPANY LOCATION		OFFICERS	TRANSACTION SIDES 2009	% CHANGE FROM 2008	AVERAGE TRANSACTION SIDES PER SALESPERSON*	SALES VOLUME 2009 (in millions)	RANKING BY VOLUME 2009	SALESPEOPLE	OFFICES
1	NRT LLC Parsippany, N.J.	Bruce G. Zipf	274,179	- 0.5	6	\$107,096.3	1	46,000	758
2	HomeServices of America Inc. Minneapolis	Ronald J. Peltier	123,817	0.0	8	33,843.0	2	15,964	298
3	Long & Foster Real Estate Inc. Chantilly, Va.	P. Wesley Foster Jr.	69,925	- 2.8	5	22,929.6	3	13,111	195
4	Howard Hanna Co. Pittsburgh	Howard W. Hanna III, Helen Hanna Casey, Annie Hanna Cestra	31,765	- 2.3	9	5,253.5	8	3,520	92
5	ZipRealty Inc. Emeryville, Calif.	Patrick Lashinsky	23,100	34.6	8	5,299.7	7	3,085	41
6	Crye-Leike, REALTORS® Memphis, Tenn.	Harold E. Crye	22,611	- 2.5	8	3,474.1	13	2,989	110
7	Coldwell Banker United, REALTORS® Bryan, Texas	Richard A. Smith	21,303	- 9.7	9	4,373.1	10	2,269	76
8	Prudential Fox & Roach, REALTORS® Devon, Pa.	Lawrence F. Flick IV	20,591	- 4.3	5	6,835.7	5	4,091	56
9	Realty USA Orchard Park, N.Y.	Merle L. Whitehead	18,420	1.7	9	2,597.9	24	2,093	60
10	Real Estate One Inc. Southfield, Mich.	Richard Elsea	17,128	15.3	12	1,812.7	40	1,466	32
11	Realty Executives Inc. Phoenix	Dominic Scappaticci	16,758	21.3	14	2,950.3	18	1,193	63
12	Ebby Halliday, REALTORS®/Ellen Terry, REALTORS®/Dave Perry-Miller & Associates Dallas	Ebby Halliday, Mary Frances Burleson	13,913	- 11.3	9	3,570.8	12	1,505	30
13	Baird & Warner Chicago	Stephen W. Baird	12,763	12.9	9	3,100.0	15	1,507	22
14	West USA Realty Inc. Peoria, Ariz.	Clay Fouts	12,714	40.5	11	2,670.0	22	1,208	6
15	Allen Tate Co. Charlotte, N.C.	Allen Tate Jr., Pat Riley	12,610	- 17.9	9	2,704.8	21	1,444	35
16	Prudential Douglas Elliman Real Estate S. Huntington, N.Y.	Dorothy Herman	11,009	- 6.0	3	8,593.2	4	3,726	61
17	Hunt ERA Depew, N.Y. (<i>Hunt Real Estate Corp.</i>)	Peter F. Hunt	10,843	- 13.4	9	1,617.2	45	1,167	32
18	RE/MAX Alliance Arvada, Colo. (<i>Woodside Realty Co. Inc./Woodside Realty Co.-Central/Alliance Metro Real Estate LLC/KSJ Corp./Rock 182 Inc./Andisch Inc.</i>)	Charles S. Ochsner	10,695	- 2.9	13	2,578.3	25	827	22
19	HomeSmart Real Estate Phoenix	Matt Widdows	10,651	21.6	3	2,500.0	26	3,657	9
20	RE/MAX Results Eden Prairie, Minn. (<i>Collopy and Saunders Real Estate Inc.</i>)	John Collopy	10,601	9.5	23	1,959.2	36	457	13
21	John L. Scott Real Estate Issaquah, Wash.	J. Lennox Scott	10,582	- 2.8	8	3,385.2	14	1,319	29
22	First Weber Group Madison, Wis.	James R. Imhoff Jr.	10,502	7.4	9	1,982.2	34	1,157	54
23	RE/MAX Gold Rancho Cordova, Calif. (<i>Norcal Gold Inc.</i>)	James O'Bryon	10,400	2.5	16	2,183.6	30	654	21
24	Keller Williams Realty Dallas	David Osborn	10,353	- 11.2	7	2,129.1	31	1,578	12
25	Watson Realty Corp. Jacksonville, Fla.	William A. Watson Jr.	10,117	19.2	8	1,838.5	39	1,280	40
26	Shorewest, REALTORS® Brookfield, Wis.	Joe Horning	9,775	6.6	9	1,974.3	35	1,050	24
27	PMZ Real Estate Modesto, Calif. (<i>Paul M. Zagaris Inc.</i>)	Michael P. Zagaris	9,555	25.7	16	1,425.0	54	600	12
28	First Team Real Estate Costa Mesa, Calif.	Cameron Merage	9,466	25.3	5	4,484.7	9	1,866	40
29	Prudential Florida Realty Sunrise, Fla. (<i>Watermark Realty Inc.</i>)	Rei Mesa	9,258	37.6	9	2,260.2	28	1,606	42
30	William Raveis Real Estate Inc. Shelton, Conn.	William M. Raveis Jr.	9,239	1.2	5	3,746.3	11	1,925	63
31	Keller Williams Realty Austin, Texas (<i>Keller Williams Realty Willis Management</i>)	Mark Willis	9,147	- 0.7	5	1,867.0	38	1,718	5
32	Prudential Americana Group, REALTORS® Las Vegas	Mark Stark	9,094	40.8	8	1,536.3	49	1,100	8
33	Sibcy Cline, REALTORS® Cincinnati (<i>Sibcy Cline Inc./Sibcy Cline Inc. of Kentucky</i>)	Robert N. Sibcy	8,924	7.4	7	1,637.7	44	1,331	21
34	Nothnagle, REALTORS® Rochester, N.Y.	Armand D'Alfonso	8,753	4.0	15	1,100.0	78	600	24
35	Coldwell Banker/Sotheby's International Realty/Independent Offices Coeur d'Alene, Idaho (<i>Tomlinson Group of Cos.</i>)	Robert H. Tomlinson	8,436	7.3	10	1,666.0	43	835	20
36	Prudential Connecticut Realty Rocky Hill, Conn.	Peter G. Helie	8,318	- 4.6	5	2,827.1	20	1,538	50
37	RE/MAX Allegiance Burke, Va. (<i>Allegiance Realty Partners LLC</i>)	Charlie Bengel Jr.	8,174	- 14.4	12	2,599.0	23	657	20
38	Prudential Homesale Services Group Lancaster, Pa. (<i>Homesale Real Estate Services Inc.</i>)	Douglas W. Rebert, Paul H. Slauch Jr., Ronald Landis	8,114	- 1.7	9	1,458.6	53	923	19
39	RE/MAX Equity Group Inc. Portland, Ore.	James C. Homolka	7,891	- 15.1	10	2,081.3	32	791	15
40	Coldwell Banker Bain/Coldwell Banker Barbara Sue Seal Properties Bellevue, Wash.	William J. Riss	7,813	- 6.6	7	3,045.4	16	1,102	28
41	RE/MAX Greater Atlanta Atlanta (<i>Greater Atlanta Brokerage Solutions</i>)	Raymond Morris	7,776	- 14.8	14	1,558.4	47	567	9
42	Prudential California Realty/Prudential Nevada Realty Pleasanton, Calif. (<i>Mason-McDuffie Real Estate Inc.</i>)	David Cobo, Ed Krafchow	7,628	21.0	4	2,885.9	19	1,795	37
43	Lyon Real Estate Sacramento, Calif. (<i>William L. Lyon & Associates Inc.</i>)	Michael P. Lyon	7,264	12.0	8	1,909.3	37	945	17
44	Prudential Gary Greene, REALTORS® Houston (<i>GH III Management LLC</i>)	Marilyn Eiland	6,937	0.1	9	1,564.4	46	806	15
45	Coldwell Banker Schmidt, REALTORS® Traverse City, Mich.	Ken Schmidt	6,927	3.8	12	917.5	91	567	33
46	Northwood Realty Services Pittsburgh (<i>Everest Consulting Group LP</i>)	Tom Hosack	6,847	2.4	8	843.8		863	35
47	Century 21 M & M and Associates Oakdale, Calif.	John N. Melo, Larry A. Matos	6,842	22.5	11	1,116.7	77	600	20
48	F.C. Tucker Co. Indianapolis	James Litten	6,827	3.2	9	1,328.8	59	777	14
49	Prudential Georgia Realty Roswell, Ga. (<i>PARGAR LLC</i>)	Daniel T. Forsman	6,800	- 0.4	6	1,525.0	51	1,187	18
50	Coldwell Banker Select Tulsa, Okla. (<i>Select Management Group LLC</i>)	Samuel A. Rader	6,691	15.8	12	973.9	87	548	14

*rounded to the nearest whole number

www.REALTOR.org/realtormag

RANK	COMPANY LOCATION	OFFICERS	2009						
			TRANSACTION SIDES	% CHANGE FROM 2008	AVERAGE TRANSACTION SIDES PER SALESPERSON*	SALES VOLUME (in millions)	RANKING BY VOLUME	SALESPEROPLE	OFFICES
51	Alain Pinel, REALTORS® Saratoga, Calif.	Paul L. Hulme	6,357	20.9	5	\$5,684.0	6	1,303	27
52	Coldwell Banker The Real Estate Group Inc. Appleton, Wis.	Joyce Bytof	6,243	7.8	18	859.3		348	15
53	Keller Williams Realty Austin, Texas	Mary Tennant	6,069	- 8.9	5	1,534.7	50	1,141	3
54	Better Homes and Gardens Real Estate Metro Brokers Atlanta	Kevin Levent	6,052	- 7.6	3	842.2		2,045	27
55	The Keyes Co. Miami	Michael Pappas	5,873	47.0	4	1,219.9	68	1,500	25
56	NP Dodge Real Estate Omaha, Neb.	Mike Riedmann	5,836	10.3	12	882.4	100	500	14
57	Century 21 Judge Fite Co. Inc. Dallas	James R. Fite	5,544	- 11.1	10	774.5		572	21
58	Coldwell Banker Prime Properties Green Island, N.Y.	R. James Long, Kenneth Raymond	5,471	- 14.6	11	948.0	88	516	22
59	Carpenter, REALTORS® Indianapolis	Thomas G. Prall	5,470	0.9	9	667.6		640	30
60	Houlihan Lawrence Inc. Bronxville, N.Y.	Stephen Meyers	5,405	1.0	5	2,468.4	27	1,023	25
61	Coldwell Banker Devonshire Realty Champaign, Ill.	Thomas E. Harrington Jr.	5,404	- 3.8	9	817.0		576	26
62	Century 21 Realty Group Cos. Indianapolis	Marge Patterson	5,355	- 19.1	12	758.5		449	11
63	Prudential California Realty Yorba Linda, Calif.	Rich Cosner	5,337	23.3	8	1,557.8	48	715	8
64	Coldwell Banker Howard Perry & Walston Realty Inc. Raleigh, N.C.	Donald F. Walston	5,334	- 12.2	9	1,232.3	65	574	11
65	Intero Real Estate Services Inc. Cupertino, Calif.	Gino Blefari	5,303	31.0	4	2,954.0	17	1,203	16
66	Century 21 Award San Diego	David Romero	5,289	9.5	4	1,764.4	42	1,211	15
67	@properties Chicago (At World Properties)	Michael Golden, Thaddeus Wong	5,205	- 6.1	6	1,781.8	41	859	6
68	Carolina One Real Estate N. Charleston, S.C. (O'Shaughnessy Real Estate Inc.)	Patricia Scarafile	5,154	- 10.2	7	1,214.8	70	789	10
69	Century 21 Select Real Estate Inc./Century 21 Auburn Realty Inc./ Century 21 Jeffries Lydon/ERA Realty Center/ERA Cornerstone Realty Group/Century 21 Tahoe Resort Properties Yuba City, Calif. (Century 21 Select Real Estate Inc.)	Daniel C. Jacuzzi	5,094	33.2	9	1,203.5	72	600	26
70	Keller Williams Realty Duluth, Ga. (Pinnacle Partners Group)	Bryan Fair	5,064	- 10.2	4	919.5	90	1,148	14
71	Latter & Blum Inc., REALTORS® New Orleans	Robert W. Merrick	4,882	- 13.9	7	1,032.7	81	665	21
72	Keller Williams Realty Atlanta (Keller Williams Realty-The Rawls Group)	Shaun Rawls	4,810	20.4	5	1,218.8	69	972	7
73	William E. Wood and Associates, REALTORS® Virginia Beach, Va.	Richard B. Thurmond	4,719	0.5	9	1,295.2	61	514	16
74	Coldwell Banker Legacy Albuquerque, N.M.	Joe E. Gillmore, Peter J. Parnegg	4,622	- 7.5	9	1,003.7	84	508	7
75	Prudential Preferred Realty Pittsburgh	Ronald F. Croushore	4,620	- 2.1	8	911.8	94	562	17
76	Greenridge Realty Inc. Grand Rapids, Mich.	Thomas Paarlberg	4,609	1.3	12	477.2		385	18
77	Prudential California Realty Cerritos, Calif. (Mulhearn Inc., REALTORS®)	Bruce T. Mulhearn	4,452	53.0	6	1,304.8	60	800	20
78	Century 21 Alliance Yardley, Pa.	Ron Clarke	4,326	- 2.6	6	992.7	85	734	18
79	Coldwell Banker Heritage, REALTORS® Beavercreek, Ohio	Steve Earman, Ken Parrott	4,319	- 0.9	14	557.4		320	10
80	Prudential Rubloff Chicago (Midwest Realty Ventures LLC)	Michael S. Pierson, Christopher Eigel	4,267	33.0	5	1,996.9	33	787	17
81	Better Homes and Gardens Real Estate The Masiello Group Keene, N.H.	Christopher J. Masiello	4,227	13.1	8	901.8	97	502	27
82	RE/MAX Achievers Scottsdale, Ariz.	Timothy S. Hatlestad	4,190	18.8	20	562.6		212	5
83	Murney Associates, REALTORS® Springfield, Mo.	Twila Hillme	4,130	- 2.7	9	615.7		484	5
84	Keller Williams Realty Tulsa, Okla. (ABW Tulsa Inc.)	Sherry Lewis	4,093	- 7.1	8	593.8		532	7
85	Prudential Northwest Properties Portland, Ore. (Phoenix Brokers LLC)	Bert Waugh Jr.	4,092	8.4	8	1,192.9	73	528	15
86	Prudential Carruthers, REALTORS® Severna Park, Md. (Prucar Holdings LLC)	J. Thomas Carruthers Jr.	4,069	15.1	5	1,348.3	57	766	29
87	Coldwell Banker Premier Realty Las Vegas (R & M Realty)	Molly K. Hamrick	4,035	47.5	14	668.3		300	3
88	Russell and Jeffcoat Inc., REALTORS® Columbia, S.C.	Ron Roe	3,993	- 16.0	7	654.2		540	14
89	Mel Foster Co. Inc. Davenport, Iowa	Robert C. Fick	3,939	- 10.2	14	532.8		285	10
90	Realty Executives Associates Inc. Knoxville, Tenn.	M. Steve Fogarty	3,922	- 23.3	9	708.7		419	7
91	Keller Williams Realty Northeast/Realty Professionals/ The Woodlands Kingwood, Texas	Judy Hopkins	3,883	- 2.0	6	825.4		605	3
92	Coldwell Banker D'Ann Harper, REALTORS® San Antonio	D'Ann Harper	3,874	- 5.0	13	821.8		306	7
93	Coldwell Banker Honig Bell Joliet, Ill.	Edward T. Prodehl	3,866	42.0	6	612.2		600	22
94	Coldwell Banker Apex, REALTORS® Richardson, Texas	Lori Arnold	3,862	- 5.2	10	601.4		400	7
95	Century 21 New Millennium Alexandria, Va.	Todd Hetherington	3,797	40.3	8	1,254.8	63	485	12
96	Ruhl & Ruhl, REALTORS® Davenport, Iowa	Caroline Ruhl	3,737	3.7	16	547.9		234	10
97	Rose & Womble Realty Co. LLC Virginia Beach, Va.	Jim V. Rose Sr.	3,697	- 1.8	6	1,055.8	79	643	10
98	Cutler Real Estate Canton, Ohio	James L. Bray	3,614	- 17.1	13	384.8		274	11
99	Coldwell Banker Roth Wehrly Graber Fort Wayne, Ind.	John Bellio	3,574	- 27.1	14	382.8		263	7
100	Coldwell Banker Preferred, REALTORS® Bakersfield, Calif.	John J. Garone	3,558	- 16.6	18	509.5		197	3

*rounded to the nearest whole number

REALTOR® MAGAZINE'S TOP 100 COMPANIES

Ranked by 2009 Sales Volume

COMPANY LOCATION	OFFICERS	SALES VOLUME 2009 (in millions)	% CHANGE FROM 2008	AVERAGE SALES VOLUME PER SALESPERSON*	TRANSACTION SIDES 2009	RANKING BY SIDES 2009	SALESPEOPLE	OFFICES
1 NRT LLC Parsippany, N.J.	Bruce G. Zipf	\$107,096.3	- 18.9	\$2,328.2	274,179	1	46,000	758
2 HomeServices of America Inc. Minneapolis	Ronald J. Peltier	33,843.0	- 9.3	2,120.0	123,817	2	15,964	298
3 Long & Foster Real Estate Inc. Chantilly, Va.	P. Wesley Foster Jr.	22,929.6	- 10.4	1,748.9	69,925	3	13,111	195
4 Prudential Douglas Elliman Real Estate S. Huntington, N.Y.	Dorothy Herman	8,593.2	- 25.7	2,306.3	11,009	16	3,726	61
5 Prudential Fox & Roach, REALTORS® Devon, Pa.	Lawrence F. Flick IV	6,835.7	- 15.4	1,670.9	20,591	8	4,091	56
6 Alain Pinel, REALTORS® Saratoga, Calif.	Paul L. Hulme	5,684.0	- 0.5	4,362.2	6,357	51	1,303	27
7 ZipRealty Inc. Emeryville, Calif.	Patrick Lashinsky	5,299.7	14.1	1,717.9	23,100	5	3,085	41
8 Howard Hanna Co. Pittsburgh	Howard W. Hanna III, Helen Hanna Casey, Annie Hanna Cestra	5,253.5	- 8.9	1,492.5	31,765	4	3,520	92
9 First Team Real Estate Costa Mesa, Calif.	Cameron Merage	4,484.7	10.5	2,403.4	9,466	28	1,866	40
10 Coldwell Banker United, REALTORS® Bryan, Texas	Richard A. Smith	4,373.1	- 16.4	1,927.3	21,303	7	2,269	76
11 William Raveis Real Estate Inc. Shelton, Conn.	William M. Raveis Jr.	3,746.3	- 22.7	1,946.1	9,239	30	1,925	63
12 Ebby Halliday, REALTORS®/Ellen Terry, REALTORS®/ Dave Perry-Miller & Associates Dallas	Ebby Halliday, Mary Frances Burleson	3,570.8	- 20.5	2,372.6	13,913	12	1,505	30
13 Crye-Leike, REALTORS® Memphis, Tenn.	Harold E. Crye	3,474.1	- 7.6	1,162.3	22,611	6	2,989	110
14 John L. Scott Real Estate Issaquah, Wash.	J. Lennox Scott	3,385.2	- 16.9	2,566.5	10,582	21	1,319	29
15 Baird & Warner Chicago	Stephen W. Baird	3,100.0	- 8.8	2,057.1	12,763	13	1,507	22
16 Coldwell Banker Bain/Coldwell Banker Barbara Sue Seal Properties Bellevue, Wash.	William J. Riss	3,045.4	- 18.4	2,763.6	7,813	40	1,102	28
17 Intero Real Estate Services Inc. Cupertino, Calif.	Gino Blefari	2,954.0	7.5	2,455.5	5,303	65	1,203	16
18 Realty Executives Inc. Phoenix	Dominic Scappaticci	2,950.3	- 11.4	2,473.0	16,758	11	1,193	63
19 Prudential California Realty/Prudential Nevada Realty Pleasanton, Calif. (Mason-McDuffie Real Estate Inc.)	David Cobo, Ed Krafchow	2,885.9	- 6.2	1,607.8	7,628	42	1,795	37
20 Prudential Connecticut Realty Rocky Hill, Conn.	Peter G. Helie	2,827.1	- 16.6	1,838.2	8,318	36	1,538	50
21 Allen Tate Co. Charlotte, N.C.	Allen Tate Jr., Pat Riley	2,704.8	- 25.8	1,873.1	12,610	15	1,444	35
22 West USA Realty Inc. Peoria, Ariz.	Clay Fouts	2,670.0	47.2	2,210.3	12,714	14	1,208	6
23 RE/MAX Allegiance Burke, Va. (Allegiance Realty Partners LLC)	Charlie Bengel Jr.	2,599.0	- 17.7	3,955.8	8,174	37	657	20
24 Realty USA Orchard Park, N.Y.	Merle L. Whitehead	2,597.9	- 0.5	1,241.2	18,420	9	2,093	60
25 RE/MAX Alliance Arvada, Colo. (Woodside Realty Co. Inc./Woodside Realty Co.-Central/ Alliance Metro Real Estate LLC/KSJ Corp./Rock 182 Inc./Andisch Inc.)	Charles S. Ochsner	2,578.3	- 5.2	3,117.7	10,695	18	827	22
26 HomeSmart Real Estate Phoenix	Matt Widdows	2,500.0	6.8	683.6	10,651	19	3,657	9
27 Houlihan Lawrence Inc. Bronxville, N.Y.	Stephen Meyers	2,468.4	- 22.0	2,412.9	5,405	60	1,023	25
28 Prudential Florida Realty Sunrise, Fla. (Watermark Realty Inc.)	Rei Mesa	2,260.2	- 0.3	1,407.3	9,258	29	1,606	42
29 Pacific Union Real Estate and Morgan Lane Marin San Francisco (Pacific Union International Inc.)	Mark A. McLaughlin	2,244.9	- 31.4	5,332.3	2,522		421	17
30 RE/MAX Gold Rancho Cordova, Calif. (Norcal Gold Inc.)	James O'Bryon	2,183.6	- 18.4	3,338.9	10,400	23	654	21
31 Keller Williams Realty Dallas	David Osborn	2,129.1	- 16.0	1,349.2	10,353	24	1,578	12
32 RE/MAX Equity Group Inc. Portland, Ore.	James C. Homolka	2,081.3	- 27.6	2,631.2	7,891	39	791	15
33 Prudential Rubloff Chicago (Midwest Realty Ventures LLC)	Michael S. Pierson, Christopher Eigel	1,996.9	15.5	2,537.3	4,267	80	787	17
34 First Weber Group Madison, Wis.	James R. Imhoff Jr.	1,982.2	- 6.0	1,713.2	10,502	22	1,157	54
35 Shorewest, REALTORS® Brookfield, Wis.	Joe Horning	1,974.3	- 4.7	1,880.3	9,775	26	1,050	24
36 RE/MAX Results Eden Prairie, Minn. (Collopy and Saunders Real Estate Inc.)	John Collopy	1,959.2	- 14.9	4,287.1	10,601	20	457	13
37 Lyon Real Estate Sacramento, Calif. (William L. Lyon & Associates Inc.)	Michael P. Lyon	1,909.3	- 7.6	2,020.4	7,264	43	945	17
38 Keller Williams Realty Austin, Texas (Keller Williams Realty Willis Management)	Mark Willis	1,867.0	- 5.2	1,086.7	9,147	31	1,718	5
39 Watson Realty Corp. Jacksonville, Fla.	William A. Watson Jr.	1,838.5	- 6.2	1,436.4	10,117	25	1,280	40
40 Real Estate One Inc. Southfield, Mich.	Richard Elsea	1,812.7	- 7.6	1,236.5	17,128	10	1,466	32
41 @properties Chicago (At World Properties)	Michael Golden, Thaddeus Wong	1,781.8	- 5.0	2,074.3	5,205	67	859	6
42 Century 21 Award San Diego	David Romero	1,764.4	- 4.3	1,457.0	5,289	66	1,211	15
43 Coldwell Banker/Sotheby's International Realty/Independent Offices Coeur d'Alene, Idaho (Tomlinson Group of Cos.)	Robert H. Tomlinson	1,666.0	- 6.2	1,995.2	8,436	35	835	20
44 Sibcy Cline, REALTORS® Cincinnati (Sibcy Cline Inc./Sibcy Cline Inc. of Kentucky)	Robert N. Sibcy	1,637.7	- 2.7	1,230.4	8,924	33	1,331	21
45 Hunt ERA Depew, N.Y. (Hunt Real Estate Corp.)	Peter F. Hunt	1,617.2	- 12.9	1,385.8	10,843	17	1,167	32
46 Prudential Gary Greene, REALTORS® Houston (GH III Management LLC)	Marilyn Eiland	1,564.4	- 6.3	1,940.9	6,937	44	806	15
47 RE/MAX Greater Atlanta Atlanta (Greater Atlanta Brokerage Solutions)	Raymond Morris	1,558.4	- 24.9	2,748.5	7,776	41	567	9
48 Prudential California Realty Yorba Linda, Calif.	Rich Cosner	1,557.8	- 3.3	2,178.7	5,337	63	715	8
49 Prudential Americana Group, REALTORS® Las Vegas	Mark Stark	1,536.3	- 14.2	1,396.6	9,094	32	1,100	8
50 Keller Williams Realty Austin, Texas	Mary Tennant	1,534.7	- 8.6	1,345.0	6,069	53	1,141	3
51 Prudential Georgia Realty Roswell, Ga. (PARGAR LLC)	Daniel T. Forsman	1,525.0	- 11.6	1,284.8	6,800	49	1,187	18

*In thousands

RANK	COMPANY LOCATION	OFFICERS	SALES VOLUME 2009 (in millions)		AVERAGE SALES VOLUME PER SALESPERSON*	TRANSACTION SIDES 2009	RANKING BY SIDES 2009	SALESPEOPLE	OFFICES
			2009	% CHANGE FROM 2008					
52	Keller Williams Beverly Hills/Keller Williams Hollywood Hills/ Keller Williams Los Feliz/Keller Williams Wilshire/Keller Williams Studio City Beverly Hills, Calif. (Keller Williams-Forward Management Inc.)	Paul Morris	\$1,491.8	20.2	\$1,309.7	2,299	1,139	5	
53	Prudential Homesale Services Group Lancaster, Pa. (Homesale Real Estate Services Inc.)	Douglas W. Rebert, Paul H. Slauch Jr., Ronald Landis	1,458.6	- 7.8	1,580.3	8,114	38	923	19
54	PMZ Real Estate Modesto, Calif. (Paul M. Zagaris Inc.)	Michael P. Zagaris	1,425.0	- 6.4	2,375.0	9,555	27	600	12
55	RE/MAX Palos Verdes Realty/RE/MAX Execs/RE/MAX Commercial and Investment Realty Palos Verdes Estates, Calif.	Sandra Sanders	1,404.8	- 4.5	3,503.3	2,792		401	8
56	Prudential Utah Real Estate Midvale, Utah (Fresh Powder Holdings LLC)	Stephen C. Roney	1,376.9	- 17.1	2,880.5	3,191		478	14
57	Prudential Carruthers, REALTORS® Severna Park, Md. (Prucar Holdings LLC)	J. Thomas Carruthers Jr.	1,348.3	6.9	1,760.2	4,069	86	766	29
58	Shorewood Inc., REALTORS® Manhattan Beach, Calif.	Arnold D. Goldstein, Lawrence M. Wolf	1,334.4	2.9	3,913.1	1,417		341	7
59	F.C. Tucker Co. Indianapolis	James Litten	1,328.8	- 3.7	1,710.2	6,827	48	777	14
60	Prudential California Realty Cerritos, Calif. (Mulhearn Inc., REALTORS®)	Bruce T. Mulhearn	1,304.8	18.9	1,631.0	4,452	77	800	20
61	William E. Wood and Associates, REALTORS® Virginia Beach, Va.	Richard B. Thurmond	1,295.2	- 12.3	2,519.9	4,719	73	514	16
62	Hammond Residential GMAC Real Estate Chestnut Hill, Mass.	Saul B. Cohen	1,256.8	22.1	3,707.3	1,897		339	13
63	Century 21 New Millennium Alexandria, Va.	Todd Hetherington	1,254.8	15.9	2,587.2	3,797	95	485	12
64	Frank Howard Allen, REALTORS® Novato, Calif. (Brenlar Investments Inc.)	Lawrence R. Brackett	1,239.5	- 5.0	3,667.1	1,980		338	10
65	Coldwell Banker Howard Perry & Walston Realty Inc. Raleigh, N.C.	Donald F. Walston	1,232.3	- 21.8	2,146.8	5,334	64	574	11
66	Daniel Gale Sotheby's International Realty Huntington, N.Y.	Patricia J. Petersen	1,231.4	- 22.1	2,108.6	1,531		584	20
67	Better Homes and Gardens Rand Realty New City, N.Y. (RWSP Realty LLC)	Marsha Rand	1,221.3	- 7.4	1,430.1	3,384		854	22
68	The Keyes Co. Miami	Michael Pappas	1,219.9	13.5	813.3	5,873	55	1,500	25
69	Keller Williams Realty Atlanta (Keller Williams Realty-The Rawls Group)	Shaun Rawls	1,218.8	3.0	1,253.9	4,810	72	972	7
70	Carolina One Real Estate N. Charleston, S.C. (O'Shaughnessy Real Estate Inc.)	Patricia Scarafile	1,214.8	- 17.6	1,539.7	5,154	68	789	10
71	McEanearney Associates Inc. Alexandria, Va.	John McEanearney	1,214.3	8.5	3,855.1	2,190		315	5
72	Century 21 Select Real Estate Inc./Century 21 Auburn Realty Inc./ Century 21 Jeffries Lydon/ERA Realty Center/ERA Cornerstone Realty Group/Century 21 Tahoe Resort Properties Yuba City, Calif. (Century 21 Select Real Estate Inc.)	Daniel C. Jacuzzi	1,203.5	11.6	2,005.8	5,094	69	600	26
73	Prudential Northwest Properties Portland, Ore. (Phoenix Brokers LLC)	Bert Waugh Jr.	1,192.9	8.8	2,259.3	4,092	85	528	15
74	Dilbeck, REALTORS®, GMAC Real Estate La Canada, Calif. (DG Real Estate Inc.)	Mark Dilbeck	1,190.8	6.3	1,684.2	2,708		707	15
75	Michael Saunders and Co. Sarasota, Fla.	Michael Saunders	1,143.5	1.4	2,064.2	3,172		554	16
76	RE/MAX Beach Cities Realty/RE/MAX Westside Properties/RE/MAX Beverly Hills Manhattan Beach, Calif. (RE/MAX Marquee Partners Inc.)	Kelli Todd	1,127.3	- 37.5	4,879.9	2,162		231	6
77	Century 21 M & M and Associates Oakdale, Calif.	John N. Melo, Larry A. Matos	1,116.7	- 8.6	1,861.1	6,842	47	600	20
78	Nothnagle, REALTORS® Rochester, N.Y.	Armand D'Alfonso	1,100.0	- 0.5	1,833.3	8,753	34	600	24
79	Rose & Womble Realty Co. LLC Virginia Beach, Va.	Jim V. Rose Sr.	1,055.8	- 8.6	1,642.0	3,697	97	643	10
80	Prudential New Jersey Properties Somerset, N.J. (PNJP LLC)	William O. Keleher Jr.	1,046.7	- 26.3	1,664.1	2,560		629	16
81	Latter & Blum Inc., REALTORS® New Orleans	Robert W. Merrick	1,032.7	- 17.3	1,552.9	4,882	71	665	21
82	Zephyr Real Estate San Francisco (DPPM Inc.)	William C. Drypolcher	1,018.7	- 3.9	3,873.4	1,318		263	6
83	Martha Turner Properties Houston	Martha F. Turner	1,004.2	- 9.1	4,922.4	1,889		204	5
84	Coldwell Banker Legacy Albuquerque, N.M.	Joe E. Gillmore, Peter J. Parnegg	1,003.7	- 13.4	1,975.8	4,622	74	508	7
85	Century 21 Alliance Yardley, Pa.	Ron Clarke	992.7	- 7.4	1,352.5	4,326	78	734	18
86	The Hasson Co., REALTORS® Lake Oswego, Ore.	Michael J. Hasson	983.8	- 16.0	4,186.2	2,762		235	6
87	Coldwell Banker Select Tulsa, Okla. (Select Management Group LLC)	Samuel A. Rader	973.9	8.9	1,777.2	6,691	50	548	14
88	Coldwell Banker Prime Properties Green Island, N.Y.	R. James Long, Kenneth Raymond	948.0	- 21.0	1,837.2	5,471	58	516	22
89	John R. Wood, REALTORS® Naples, Fla.	Phil Wood	942.1	- 3.3	3,651.4	1,976		258	5
90	Keller Williams Realty Duluth, Ga. (Pinnacle Partners Group)	Bryan Fair	919.5	- 21.4	800.9	5,064	70	1,148	14
91	Coldwell Banker Schmidt, REALTORS® Traverse City, Mich.	Ken Schmidt	917.5	- 8.5	1,618.2	6,927	45	567	33
92	Patterson-Schwartz Real Estate Hockessin, Del.	Richard T. Christopher	916.6	- 9.7	2,769.3	3,252		331	7
93	Downing-Frye Realty Inc. Naples, Fla.	David Frye	914.3	- 11.9	1,650.3	2,452		554	8
94	Prudential Preferred Realty Pittsburgh	Ronald F. Croushore	911.8	- 5.4	1,622.5	4,620	75	562	17
95	The Kentwood Co. Greenwood Village, Colo.	Peter Niederman	904.0	- 13.8	5,758.2	2,231		157	3
96	Gloria Nilson GMAC Real Estate Middletown, N.J. (SCS Realty Investment Group)	Richard Schlott	902.8	- 17.2	1,470.3	2,305		614	15
97	Better Homes and Gardens Real Estate The Masiello Group Keene, N.H.	Christopher J. Masiello	901.8	- 1.0	1,796.5	4,227	81	502	27
98	Altera Real Estate Aliso Viejo, Calif.	Gary Thomas	887.5	- 25.6	2,799.8	1,906		317	8
99	Prudential Locations LLC Honolulu	William Chee	882.9	- 11.9	3,545.9	1,931		249	7
100	NP Dodge Real Estate Omaha, Neb.	Mike Riedmann	882.4	6.3	1,764.8	5,836	56	500	14

*In thousands

Related Businesses

Top 100 Companies reported involvement in the following ancillary activities in 2009.
Green ● indicates a year-over-year increase in volume; **Orange ●** indicates a decrease;
Black ● indicates no change; NS indicates that change information was not supplied.

COMPANY	LOCATION	RANKING SIDES	RANKING SALES	MORTGAGE	TITLE INSURANCE	HOME WARRANTY	REPAIR/RENOVATION	RELOCATION	PROP. MGMT.	REC
@properties (At World Properties)	Chicago	67	41					NS	NS	NS
Alain Pinel, REALTORS®	Saratoga, Calif.	51	6	●				●		
Allen Tate Co.	Charlotte, N.C.	15	21	●	●	●	●	●	●	●
Altera Real Estate	Aliso Viejo, Calif.		98							
Baird & Warner	Chicago	13	15	●	●	●	●	●	●	●
Better Homes and Gardens Rand Realty (RWSP Realty LLC)	New City, N.Y.		67	●	●	●	●	●	●	●
Better Homes and Gardens Real Estate Metro Brokers	Atlanta	54		●	●	●	●	●	●	●
Better Homes and Gardens Real Estate The Masiello Group	Keene, N.H.	81	97	●	●	●				
Carolina One Real Estate (O'Shaughnessy Real Estate Inc.)	N. Charleston, S.C.	68	70	●		●		●	●	
Carpenter, REALTORS®	Indianapolis	59								
Century 21 Alliance	Yardley, Pa.	78	85	●	●		●	●	●	●
Century 21 Award	San Diego	66	42	●			●	●	●	●
Century 21 Judge Fite Co. Inc.	Dallas	57		●			●	●	●	
Century 21 M & M and Associates	Oakdale, Calif.	47	77	NS		NS		NS		NS
Century 21 New Millennium	Alexandria, Va.	95	63	●	●	●	●	●	●	●
Century 21 Realty Group Cos.	Indianapolis	62								
Century 21 Select Real Estate Inc./Century 21 Auburn Realty Inc./Century 21 Jeffries Lydon/ERA Realty Center/ERA Cornerstone Realty Group/Century 21 Tahoe Resort Properties (Century 21 Select Real Estate Inc.)	Yuba City, Calif.	69	72	●	●			●	●	●
Coldwell Banker Apex, REALTORS®	Richardson, Texas	94		●		●		●	●	●
Coldwell Banker Bain/Coldwell Banker Barbara Sue Seal Properties	Bellevue, Wash.	40	16	NS	NS	NS		NS	NS	NS
Coldwell Banker D'Ann Harper, REALTORS®	San Antonio	92		●		●		●	●	NS
Coldwell Banker Devonshire Realty	Champaign, Ill.	61			●		●	●	●	
Coldwell Banker Heritage, REALTORS®	Beavercreek, Ohio	79		●	●	●		●	●	●
Coldwell Banker Honig Bell	Joliet, Ill.	93								
Coldwell Banker Howard Perry & Walston Realty Inc.	Raleigh, N.C.	64	65		●			NS		
Coldwell Banker Legacy	Albuquerque, N.M.	74	84	●	●		●			
Coldwell Banker Preferred, REALTORS®	Bakersfield, Calif.	100		●						●
Coldwell Banker Premier Realty (R & M Realty)	Las Vegas	87								
Coldwell Banker Prime Properties	Green Island, N.Y.	58	88	●	●	●	●	●	●	●
Coldwell Banker Roth Wehrly Graber	Fort Wayne, Ind.	99		●	●	●	●	●	●	●
Coldwell Banker Schmidt, REALTORS®	Traverse City, Mich.	45	91	NS	NS	NS		NS	NS	NS
Coldwell Banker Select (Select Management Group LLC)	Tulsa, Okla.	50	87	●			●	●	●	●
Coldwell Banker The Real Estate Group Inc.	Appleton, Wis.	52		●	●	●	●	●	●	●
Coldwell Banker United, REALTORS®	Bryan, Texas	7	10							
Coldwell Banker/Sotheby's International Realty/Independent Offices (Tomlinson Group of Cos.)	Coeur d'Alene, Idaho	35	43							
Crye-Leike, REALTORS®	Memphis, Tenn.	6	13	●	●	●	●	●	●	●
Cutler Real Estate	Canton, Ohio	98		●	●					
Daniel Gale Sotheby's International Realty	Huntington, N.Y.	66		NS	NS			NS		
Dilbeck, REALTORS®, GMAC Real Estate (DG Real Estate Inc.)	La Canada, Calif.	74		NS	NS					
Downing-Frye Realty Inc.	Naples, Fla.		93							
Ebby Halliday, REALTORS®/Ellen Terry, REALTORS®/Dave Perry-Miller & Associates	Dallas	12	12	●			●	●	●	●
F.C. Tucker Co.	Indianapolis	48	59	●	●	●	●	●	NS	
First Team Real Estate	Costa Mesa, Calif.	28	9	●	●		●	●		
First Weber Group	Madison, Wis.	22	34	NS	NS	NS		NS		
Frank Howard Allen, REALTORS® (Brenlar Investments Inc.)	Novato, Calif.		64				●			
Gloria Nilson GMAC Real Estate (SCS Realty Investment Group)	Middletown, N.J.	96		●	●	●	●	●	●	
Greenridge Realty Inc.	Grand Rapids, Mich.	76		●	●	●				
Hammond Residential GMAC Real Estate	Chestnut Hill, Mass.		62				●			●
HomeServices of America Inc.	Minneapolis	2	2	●	●	NS		NS	NS	NS
HomeSmart Real Estate	Phoenix	19	26	●	●	●	●			●
Houlihan Lawrence Inc.	Bronxville, N.Y.	60	27					NS		
Howard Hanna Co.	Pittsburgh	4	8	●	●	●	●	●	●	●
Hunt ERA (Hunt Real Estate Corp.)	Depew, N.Y.	17	45	●	●	●	●	●	●	●
Intero Real Estate Services Inc.	Cupertino, Calif.	65	17	●			●	●	●	●
John L. Scott Real Estate	Issaquah, Wash.	21	14	NS	NS			NS		
John R. Wood, REALTORS®	Naples, Fla.		89							
Keller Williams Beverly Hills/Keller Williams Hollywood Hills/Keller Williams Los Feliz/Keller Williams Wilshire/Keller Williams Studio City (Keller Williams-Forward Management Inc.)	Beverly Hills, Calif.		52	●						●
Keller Williams Realty (Keller Williams Realty-The Rawls Group)	Atlanta	72	69							
Keller Williams Realty	Austin, Texas	53	50							
Keller Williams Realty (Keller Williams Realty Willis Management)	Austin, Texas	31	38	●						
Keller Williams Realty	Dallas	24	31	●	●					
Keller Williams Realty Northeast/Realty Professionals/The Woodlands	Kingwood, Texas	91								

COMPANY	LOCATION	RANKING SIDES	RANKING SALES	MORTGAGE	TITLE INSURANCE	HOME WARRANTY	REPAIR/RENOVATION	RELOCATION	PROP. MGMT.	REC
Keller Williams Realty (ABW Tulsa Inc.)	Tulsa, Okla.	84								
Keller Williams Realty (Pinnacle Partners Group)	Duluth, Ga.	70	90							
Latter & Blum Inc., REALTORS®	New Orleans	71	81	NS				NS	NS	
Long & Foster Real Estate Inc.	Chantilly, Va.	3	3	●	●	●	●	●	●	●
Lyon Real Estate (William L. Lyon & Associates Inc.)	Sacramento, Calif.	43	37	●	●	●	●	●	●	●
Martha Turner Properties	Houston		83	●						
McEneaney Associates Inc.	Alexandria, Va.		71	●				●	●	
Mel Foster Co. Inc.	Davenport, Iowa	89				●		●	●	●
Michael Saunders and Co.	Sarasota, Fla.		75	●	●	●	●	●	●	●
Murney Associates, REALTORS®	Springfield, Mo.		83							
Northwood Realty Services (Everest Consulting Group LP)	Pittsburgh	46		●	●	●	●	●	●	●
Nothnagle, REALTORS®	Rochester, N.Y.	34	78	●		●		●		
NP Dodge Real Estate	Omaha, Neb.	56	100	●		●			●	
NRT LLC	Parsippany, N.J.	1	1	NS	NS			NS		NS
Pacific Union Real Estate and Morgan Lane Marin (Pacific Union International Inc.)	San Francisco		29	NS				NS		
Patterson-Schwartz Real Estate	Hockessin, Del.		92	●		●		●	●	●
PMZ Real Estate (Paul M. Zagaris Inc.)	Modesto, Calif.	27	54	NS				NS	NS	
Prudential Americana Group, REALTORS®	Las Vegas	32	49	●	●			●	●	
Prudential California Realty (Mulhearn Inc., REALTORS®)	Cerritos, Calif.	77	60	●	●			●		●
Prudential California Realty	Yorba Linda, Calif.	63	48							
Prudential California Realty/Prudential Nevada Realty (Mason-McDuffie Real Estate Inc.)	Pleasanton, Calif.	42	19					●		●
Prudential Carruthers, REALTORS® (Prucar Holdings LLC)	Severna Park, Md.	86	57	●	●			●	●	●
Prudential Connecticut Realty	Rocky Hill, Conn.	36	20	●				●		
Prudential Douglas Elliman Real Estate	South Huntington, N.Y.	16	4	●	●			●	●	
Prudential Florida Realty (Watermark Realty Inc.)	Sunrise, Fla.	29	28	NS	NS	NS		NS	NS	NS
Prudential Fox & Roach, REALTORS®	Devon, Pa.	8	5	●	●	●		●		●
Prudential Gary Greene, REALTORS® (GH III Management LLC)	Houston	44	46	NS						
Prudential Georgia Realty (PARGAR LLC)	Roswell, Ga.	49	51	●	●	●		●	●	●
Prudential Homesale Services Group (Homesale Real Estate Services Inc.)	Lancaster, Pa.	38	53	●	●	●		●	●	NS
Prudential Locations LLC	Honolulu		99	●	●			●	●	
Prudential New Jersey Properties (PNJP LLC)	Somerset, N.J.		80	●	●					
Prudential Northwest Properties (Phoenix Brokers LLC)	Portland, Ore.	85	73	●		●	●	●		
Prudential Preferred Realty	Pittsburgh	75	94	NS	NS					
Prudential Rubloff (Midwest Realty Ventures LLC)	Chicago	80	33	●	●					
Prudential Utah Real Estate (Fresh Powder Holdings LLC)	Midvale, Utah		56	●						
RE/MAX Achievers	Scottsdale, Ariz.	82		●					●	●
RE/MAX Allegiance (Allegiance Realty Partners LLC)	Burke, Va.	37	23	●	●			●	●	
RE/MAX Alliance (Woodside Realty Co. Inc./Woodside Realty Co.-Central/ Alliance Metro Real Estate LLC/KSJ Corp./Rock 182 182 Inc./Andisch Inc.)	Arvada, Colo.	18	25	●				●		
RE/MAX Beach Cities Realty/RE/MAX Westside Properties/ RE/MAX Beverly Hills (RE/MAX Marquee Partners Inc.)	Manhattan Beach, Calif.		76	●						
RE/MAX Equity Group Inc.	Portland, Ore.	39	32	●		●				
RE/MAX Gold (Norcal Gold Inc.)	Rancho Cordova, Calif.	23	30	NS					NS	
RE/MAX Greater Atlanta (Greater Atlanta Brokerage Solutions)	Atlanta	41	47	●	●	●				
RE/MAX Palos Verdes Realty/RE/MAX Execs/RE/MAX Commercial and Investment Realty	Palos Verdes Estates, Calif.		55							
RE/MAX Results (Collopy and Saunders Real Estate Inc.)	Eden Prairie, Minn.	20	36		●			●	●	●
Real Estate One Inc.	Southfield, Mich.	10	40	●	●	●		●		
Realty Executives Associates Inc.	Knoxville, Tenn.	90		NS	NS			NS	NS	
Realty Executives Inc.	Phoenix	11	18	●	●	●		●	●	●
Realty USA	Orchard Park, N.Y.	9	24	●		●		●		
Rose & Womble Realty Co. LLC	Virginia Beach, Va.	97	79	●	●			●	●	
Ruhl & Ruhl, REALTORS®	Davenport, Iowa	96		●					●	
Russell and Jeffcoat Inc., REALTORS®	Columbia, S.C.	88		●		●		●	●	●
Shorewest, REALTORS®	Brookfield, Wis.	26	35	●	●			●		
Shorewood Inc., REALTORS®	Manhattan Beach, Calif.		58	●				●	●	
Sibcy Cline, REALTORS® (Sibcy Cline Inc./Sibcy Cline Inc. of Kentucky)	Cincinnati	33	44	●	●			●		
The Hasson Co., REALTORS®	Lake Oswego, Ore.		86	●		●		●		
The Kentwood Co.	Greenwood Village, Colo.		95					NS		
The Keyes Co.	Miami	55	68	●	●			●		
Watson Realty Corp.	Jacksonville, Fla.	25	39	NS	NS		NS	●	●	●
West USA Realty Inc.	Peoria, Ariz.	14	22							
William E. Wood and Associates, REALTORS®	Virginia Beach, Va.	73	61	●	●	●		●	●	●
William Raveis Real Estate Inc.	Shelton, Conn.	30	11	●	●			●		
Zephyr Real Estate (DPPM Inc.)	San Francisco		82							
ZipRealty Inc.	Emeryville, Calif.	5	7							